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# Green ITC

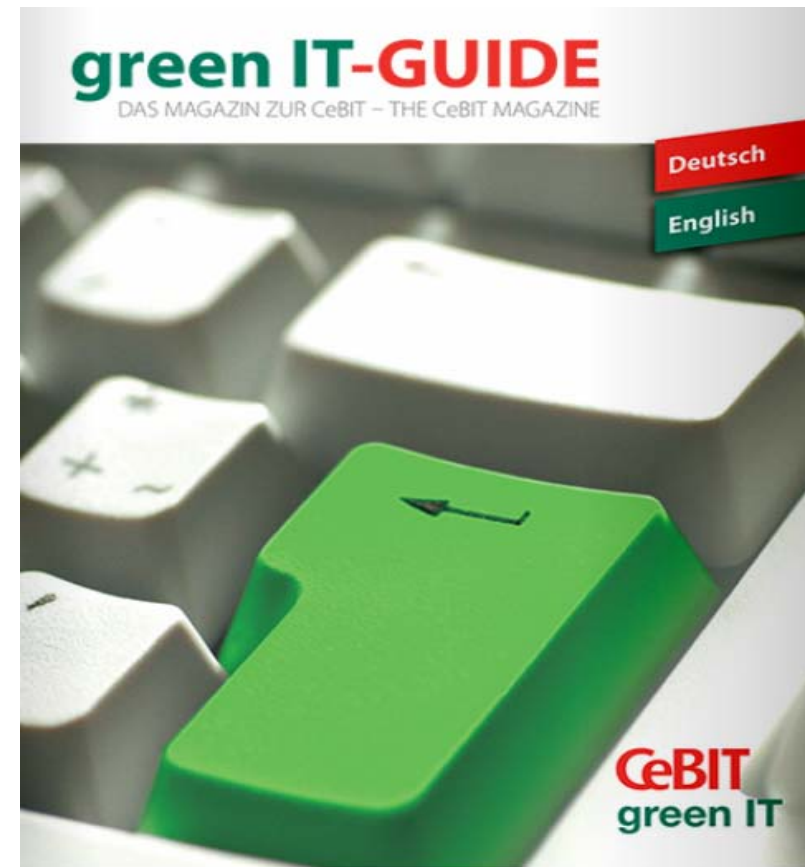
## Risks and Opportunities

Cesar de Brito  
Clean Tech portfolio manager  
12/06/08



# Green IT

How green is my IT ?





## How green is my IT ?

Taking a risk perspective

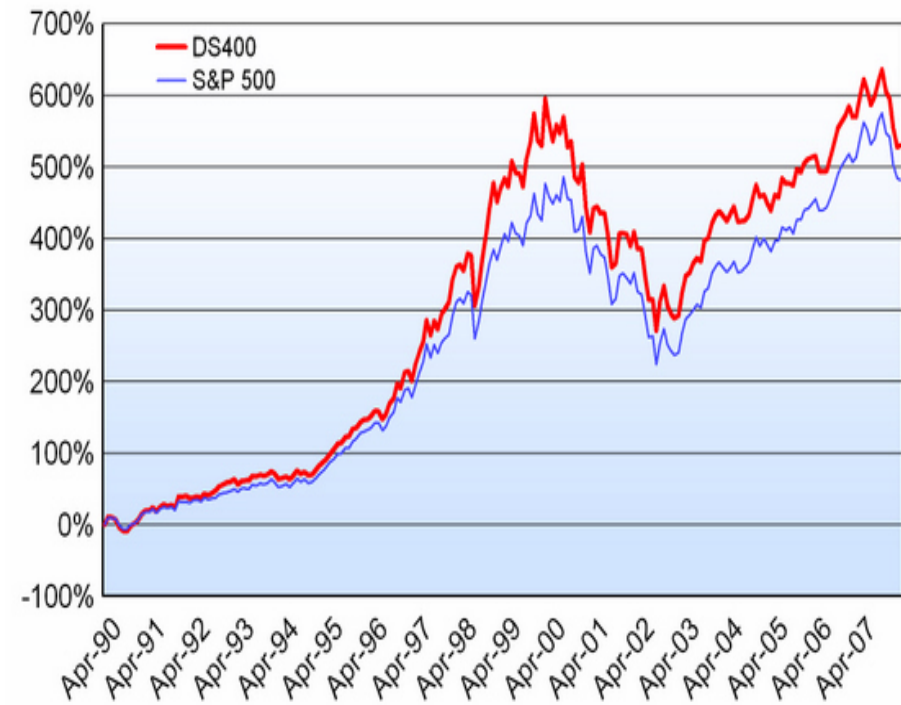


## In the 90s – ITC as the cleanest companies ...

The ITC, software sector were seen as most sustainable sectors as companies were over represented in the DS400 Index ...

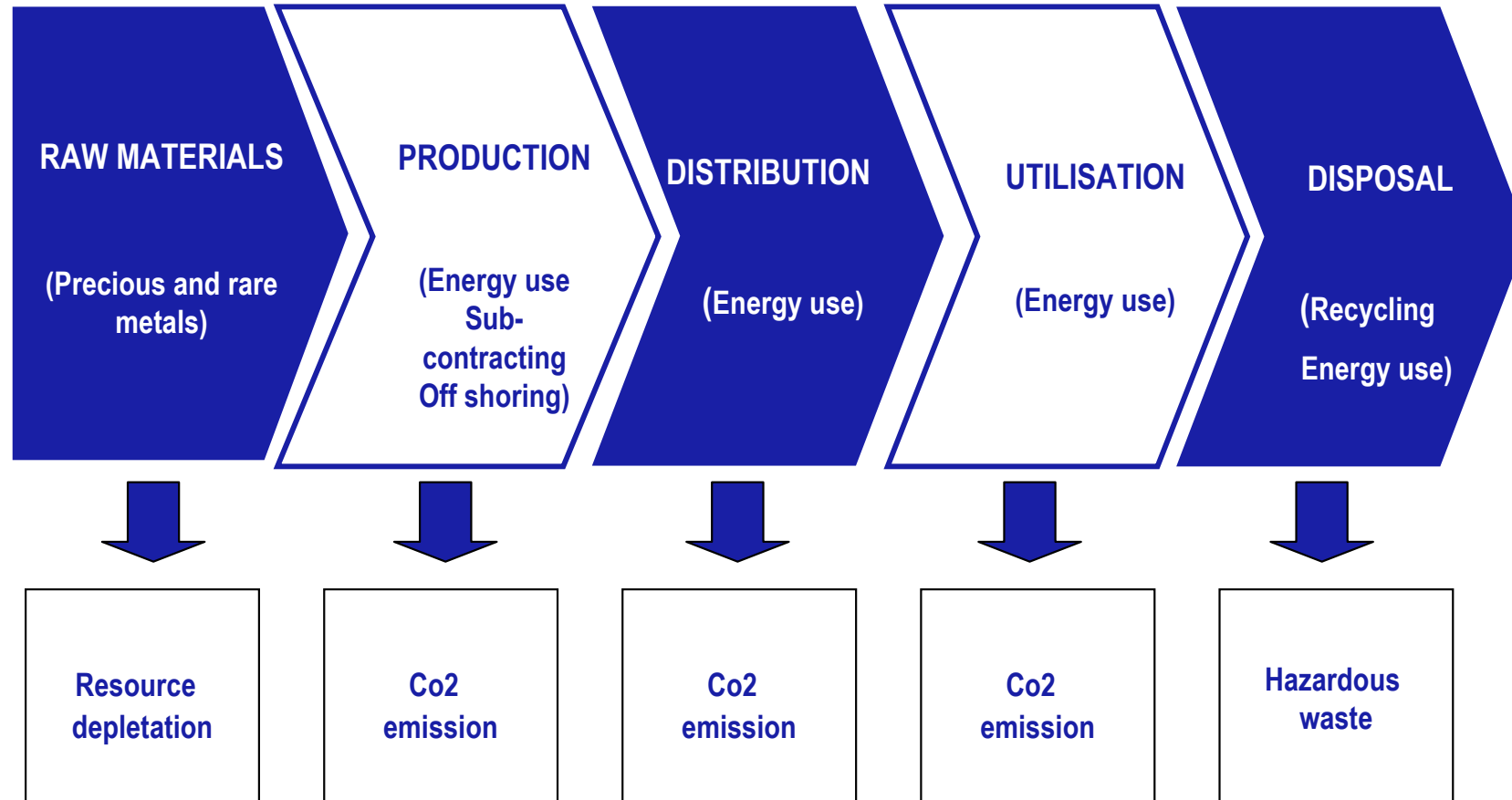
### KLD - DS400 Index performance

DS400 Cumulative Performance as of March 31, 2008





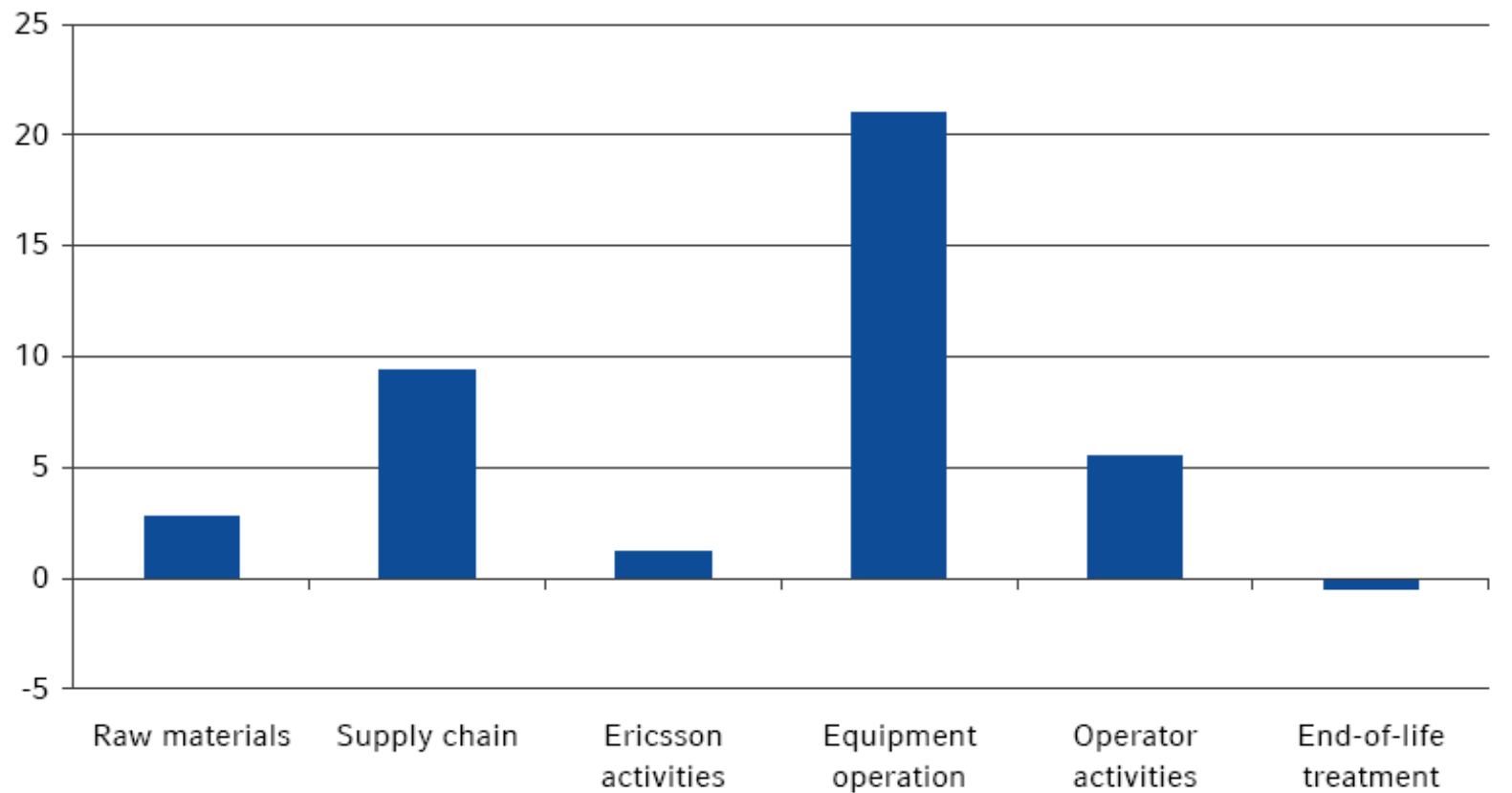
# Today – not so clean as it seems...





# 80 % of CO<sub>2</sub> emission under utilisation

## CO<sub>2</sub> footprint of mobile communication (kg CO<sub>2</sub> equivalent per GSM subscriber per year)



Source Ericsson

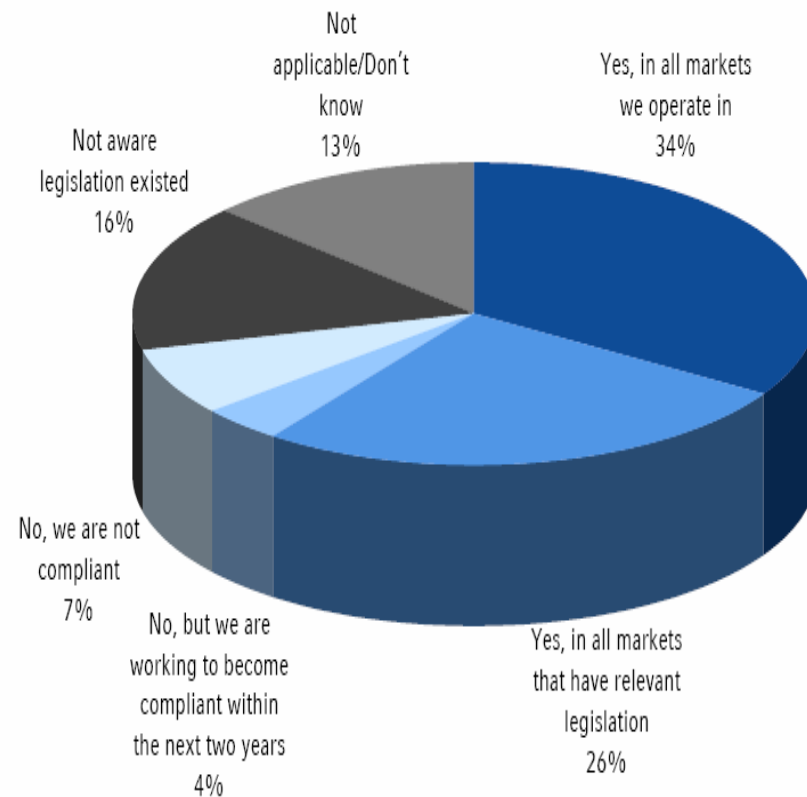




# Externalities have to be integrated

Is your organisation compliant with any legislation regarding disposal of electronic goods (eg, European WEEE directive)?

(% respondents)



Source Economist Intelligence Unit survey, July 2007

- Regulation as a driver

- Europe leading in all part of the food chain : REACH, RoHS, EuP, WEEE
- Exporters have to comply with

- Voluntary initiatives as an option

- Best practices : GeSI, UN Global compact, EPEAT, CSCI,
- Labeling : EnergyStar, LEED...

- The market as the sanction

- BtoC business types: customer trust





## How green is my IT ?

Taking a opportunity perspective





# Green washing or settling the new standards?



RE<C (Renewable Energy Cheaper Than Coal) initiative



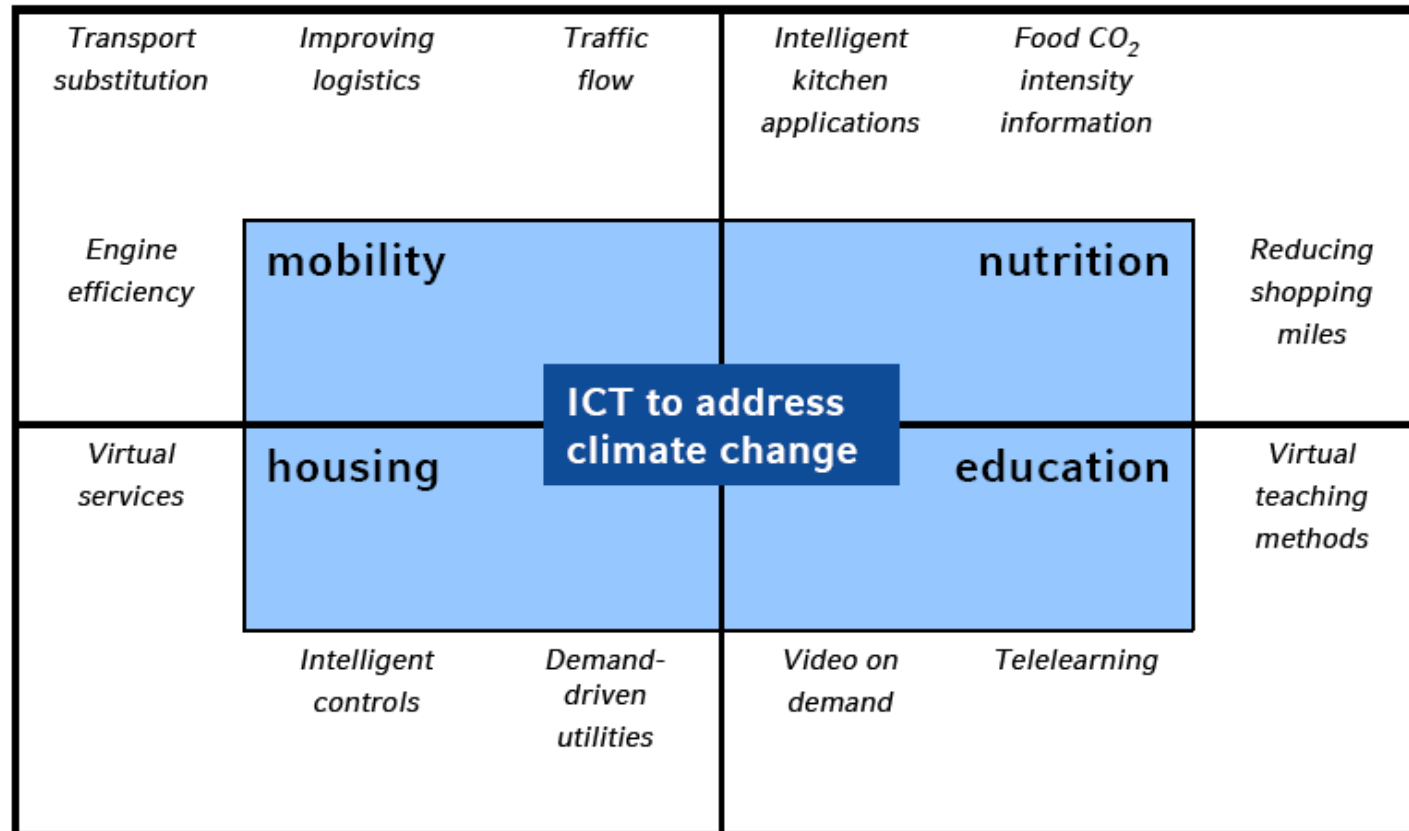
by 2010 it will reduce the amount of energy it used in 2005 by 20%  
by 2010 to reuse 2 billion pounds of products by the end of 2010.





# Or real business opportunity ?

GeSI: Companies in the ICT industry are contributing to climate protection through various consumer- and industry-focused activities



Source GeSI 2007



# Mobility : efficiency and substitution

Traffic flows



« Independent research proves that using a TomTom personal navigation solution reduces mileage by up to 16% and travelling time by 18%. »

Transport substitution



- « TANDBERG customers have found that videoconferencing can reduce their need to travel by 30%, while improving their bottom line. A large organization can replace up to 20,000 round-trip and saving 2,200 tons of CO2.»

Improving logistic



« Fleet Tracking, Mobile Worker Productivity : ROI 3 months. Agricultural GPS solutions : ROI 5 months »





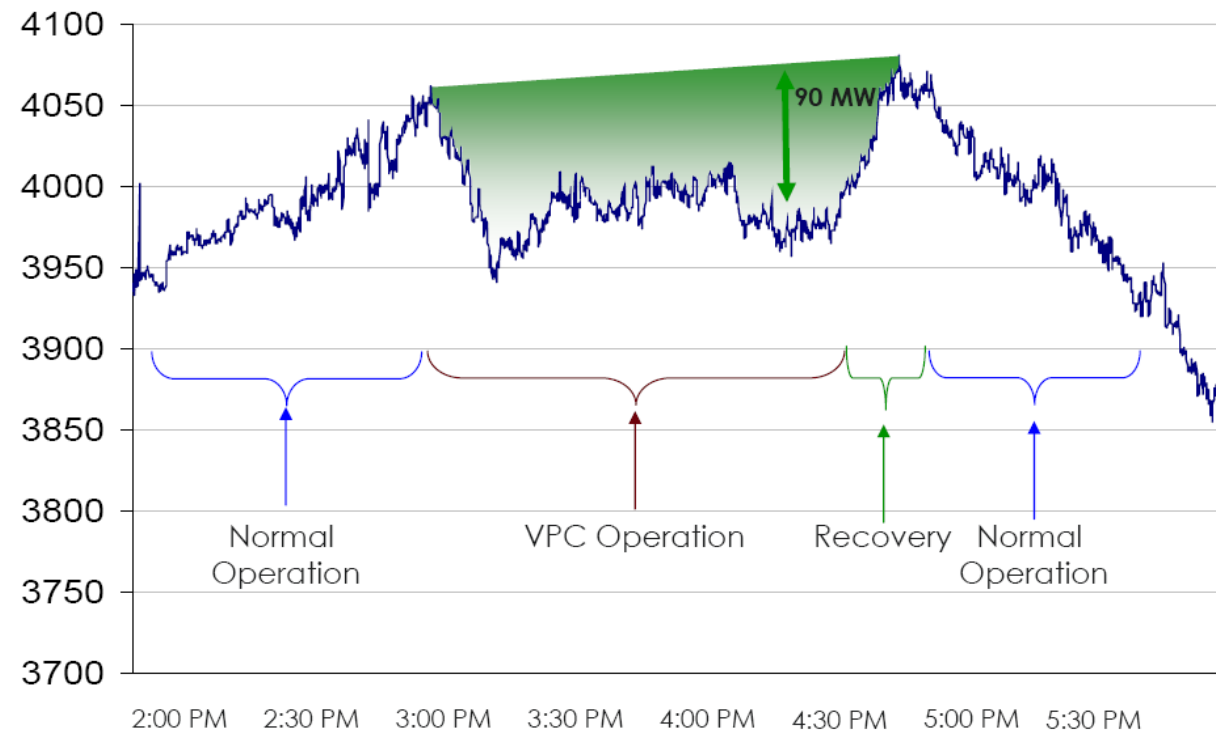
# Housing : do we really need all this energy?

Energy  
demand  
management



« 2010 MW of virtual capacity so far. 500 utilities and 4.5 million individual customers »

PacifiCorp Power Sheds Load: 90 MW for 2 hours





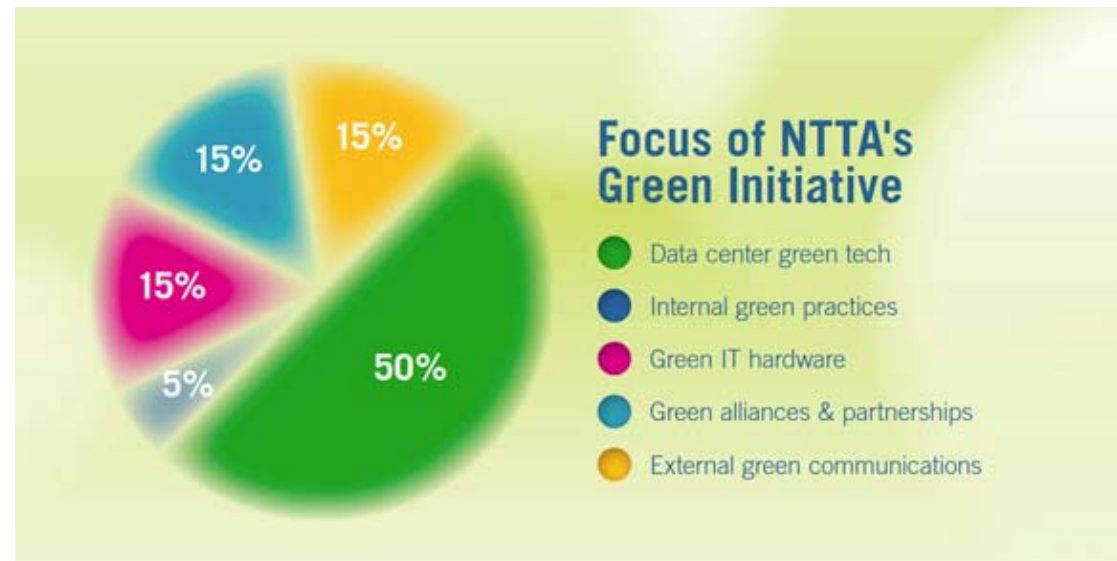
# Virtualisation : cleaning my IT

Virtualization  
for  
datacenters



« Reduce the energy demands by 80 % for your datacenter by right-sizing your IT infrastructure through consolidation and dynamic management of computer capacity across a pool of servers. »

NTT green initiative policy





# The green ITC business growth...

