

# Do ESG controversies matter for firm value ? Evidence from international data

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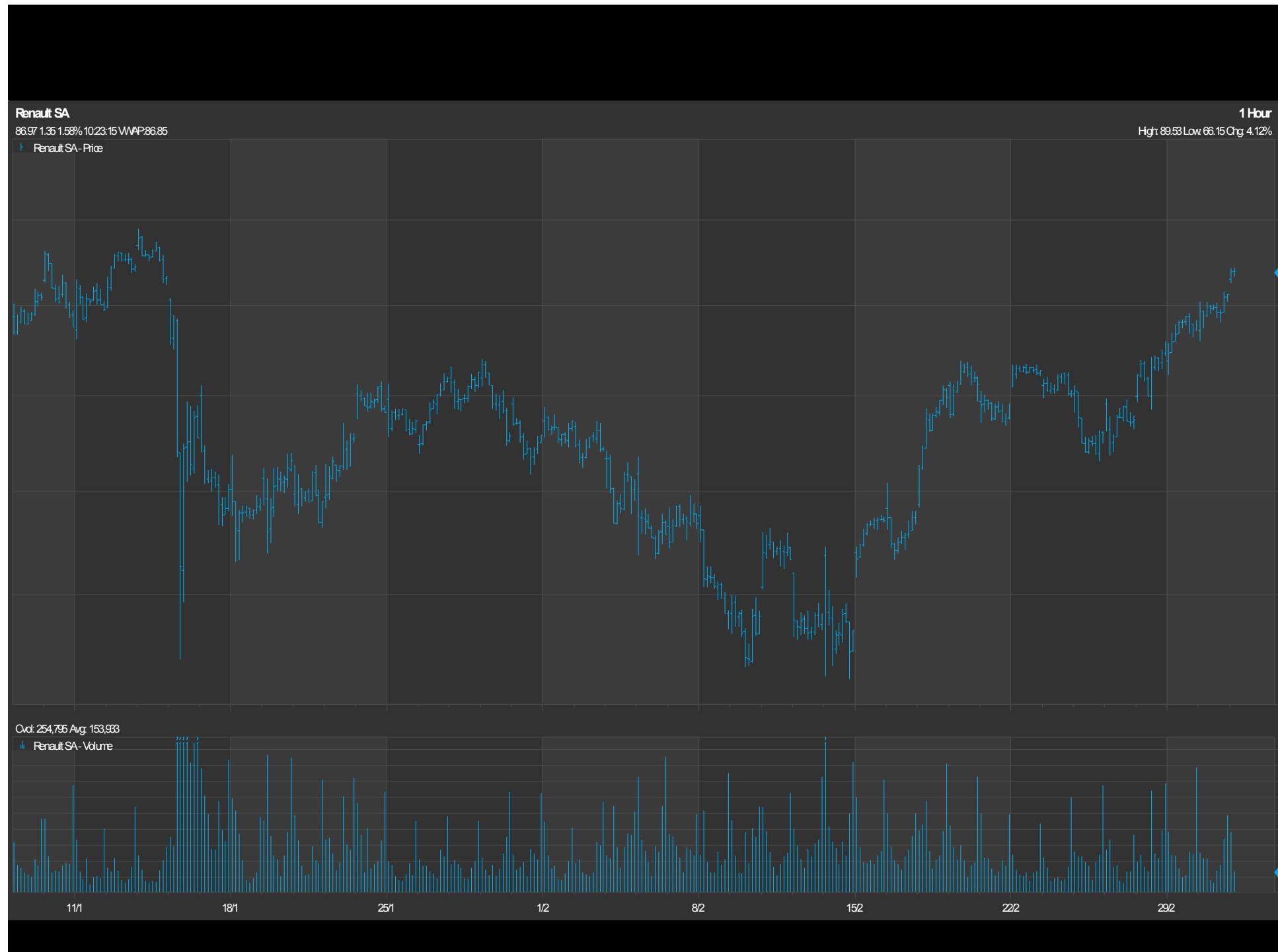
17 mars 2016



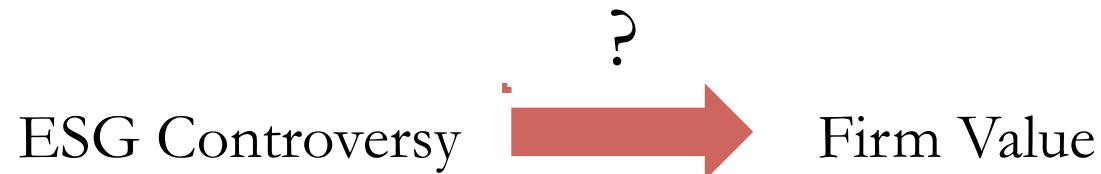
## **ESG controversy**

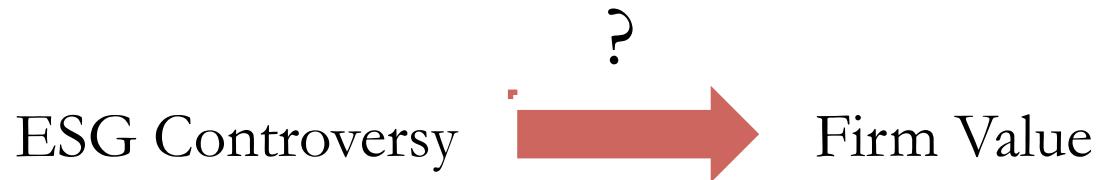
“the company is under the spotlight of the media”

- *Thomson-Reuters Asset4*



# Research question





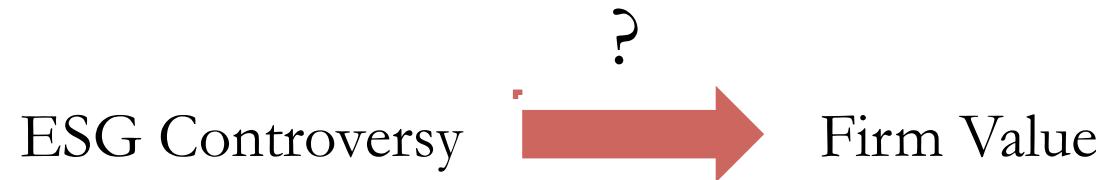
### Negative relationship

Potential costs, impacts  
firm legitimacy  
and stakeholder  
equilibrium

Frootman (1997)

Johnson (2003)

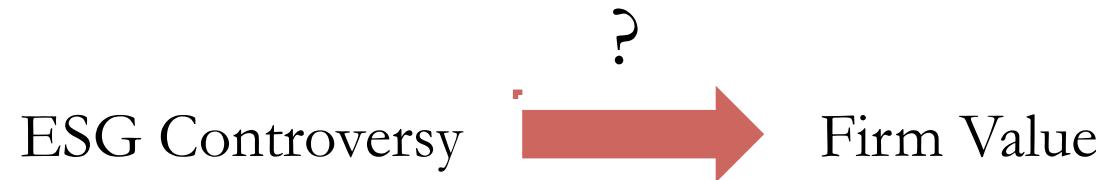
Krüger (2014)



No relationship

Information not relevant  
and/or overlooked

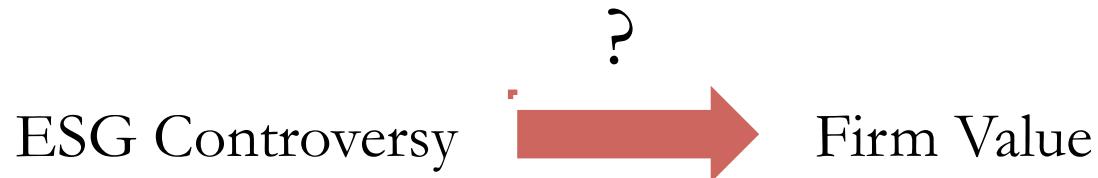
Williams & Siegel (2001)  
Hoffman (2011)  
Barnett (2014)



**Indirect relationship**

Depends on the visibility  
of the firm

Surroca & al. (2010)  
Cho & al (2013)  
Servaes & Tamayo (2013)



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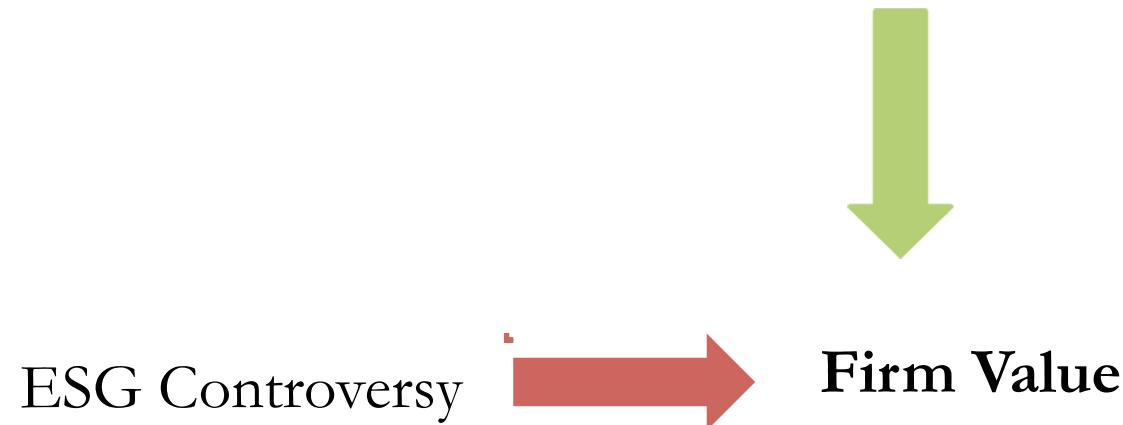
## Sample

- Controversies (Thomson Reuters - Asset4)
- 2002-2011
- 66 countries
- More than 4,700 observations

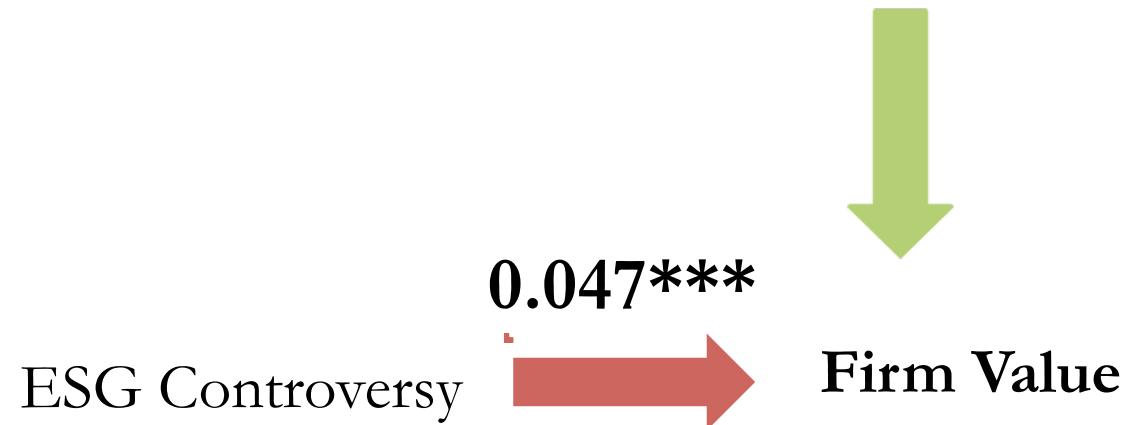
## Methodology

- Panel data regressions
- Year, industry and geographical area fixed effect
- Clustering by firms
- Control variables as in Jiao (2010)

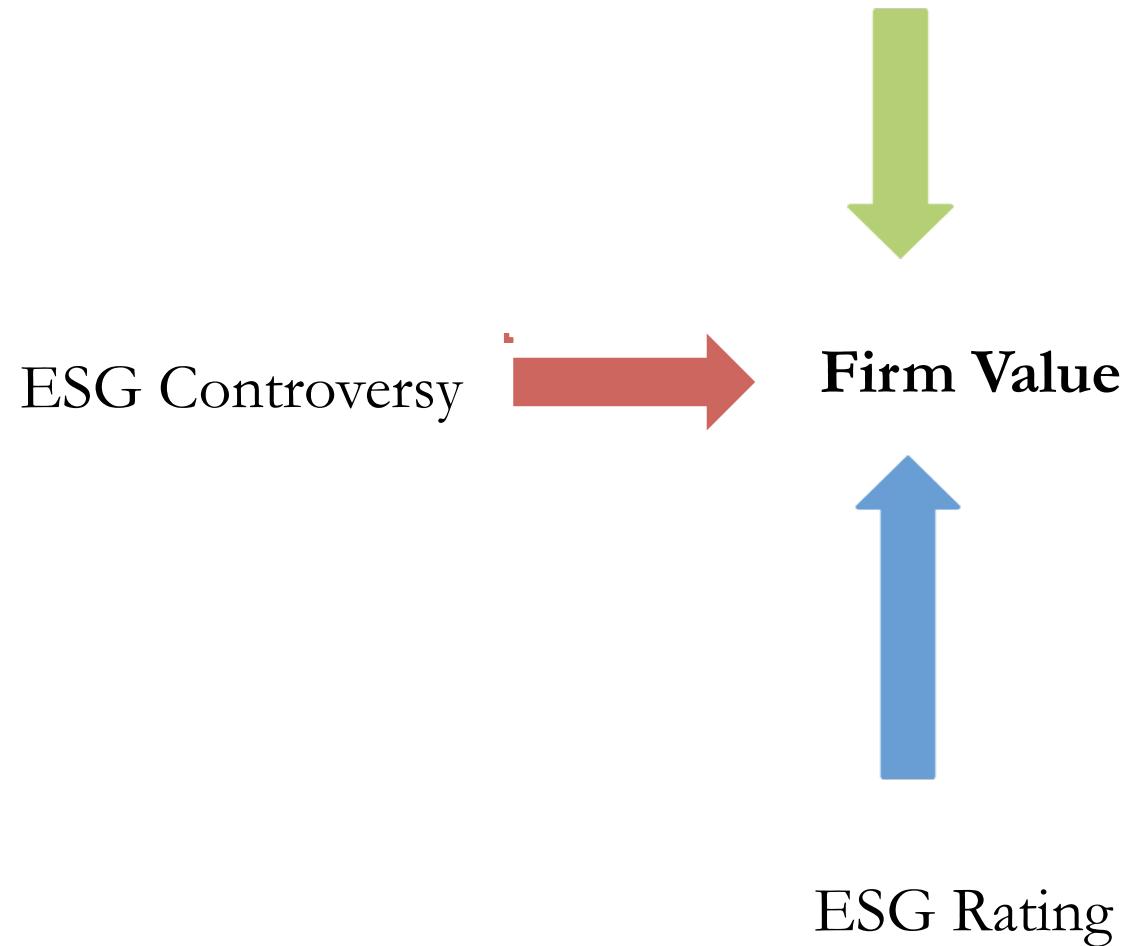
Control variables (Jiao, 2010)  
Size, ROA, SG, RD, AD, Capex, IO, year, Industry...



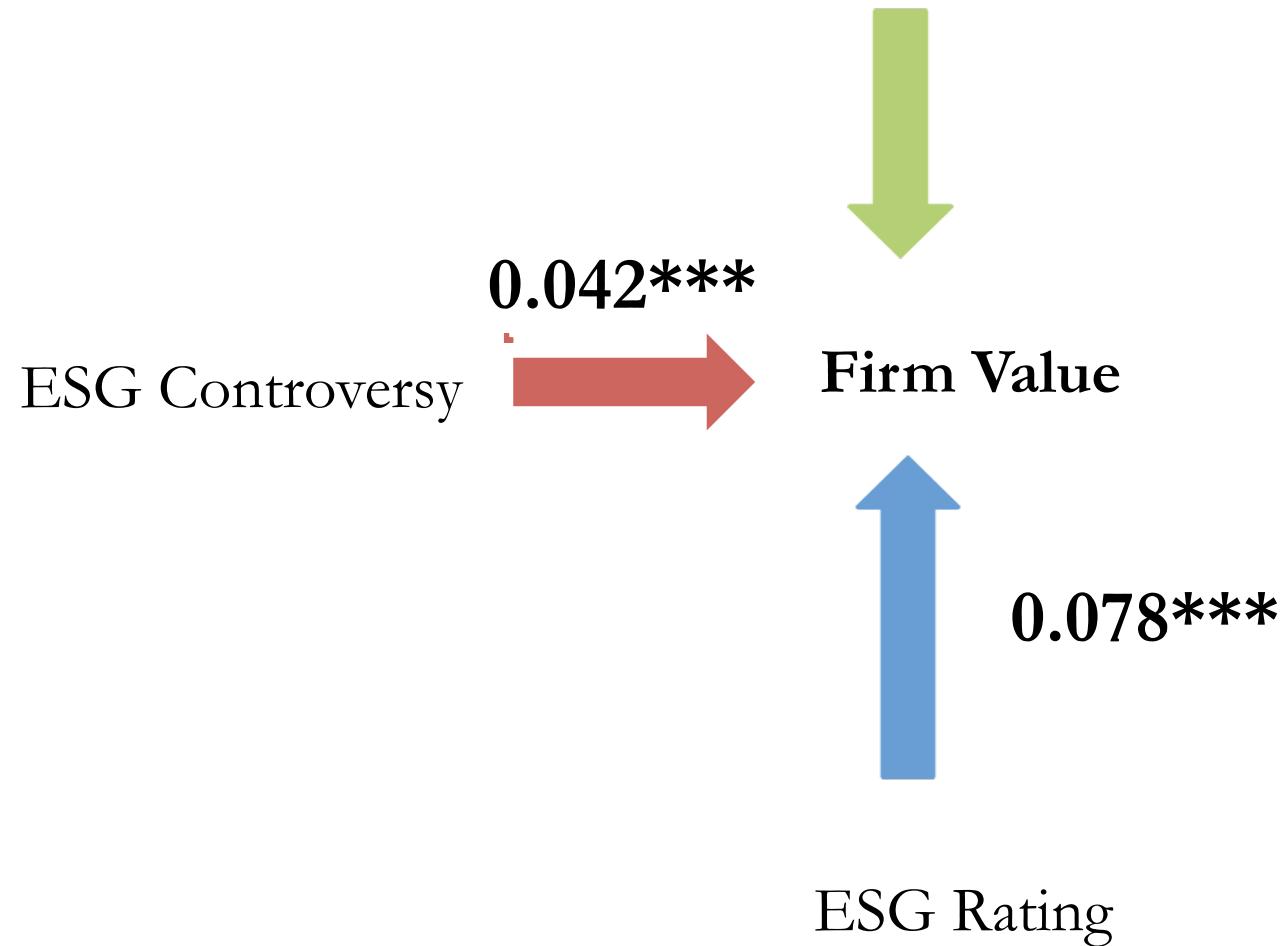
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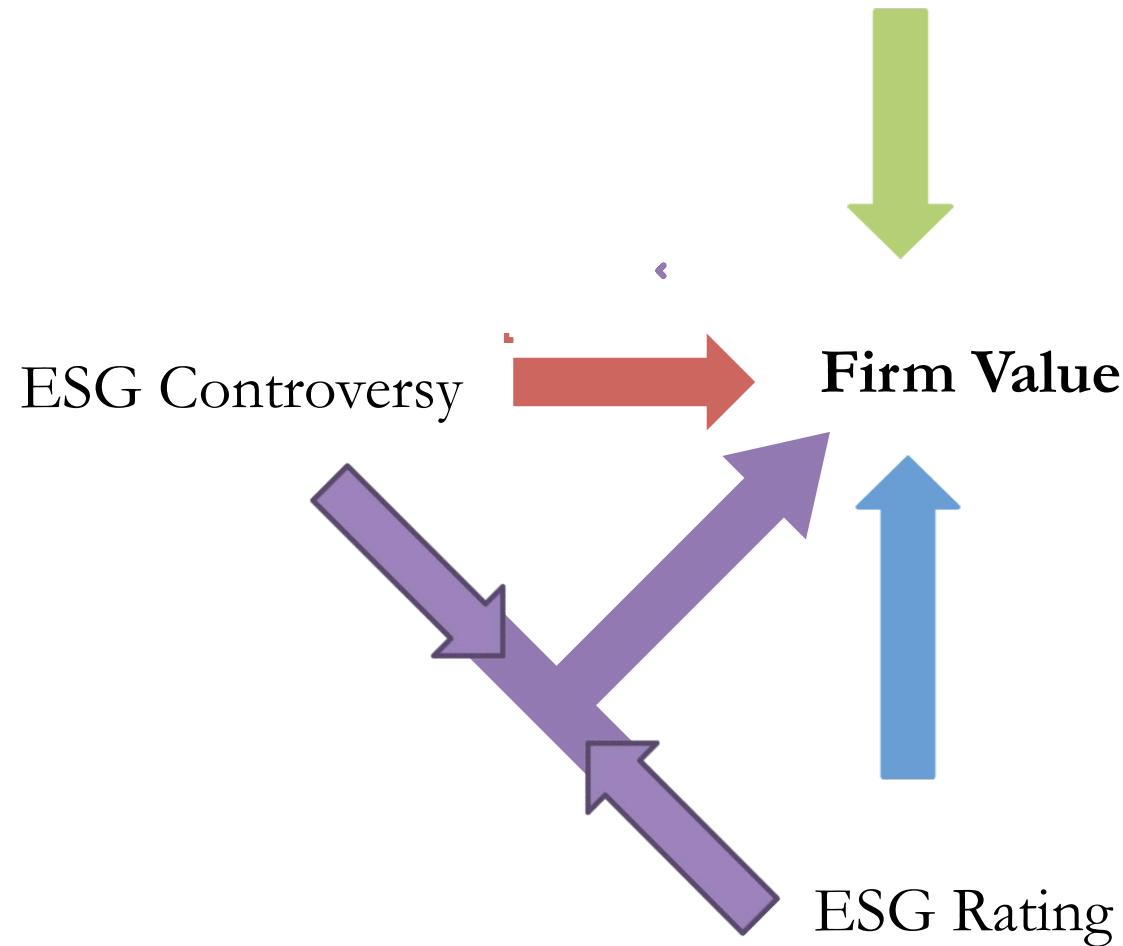
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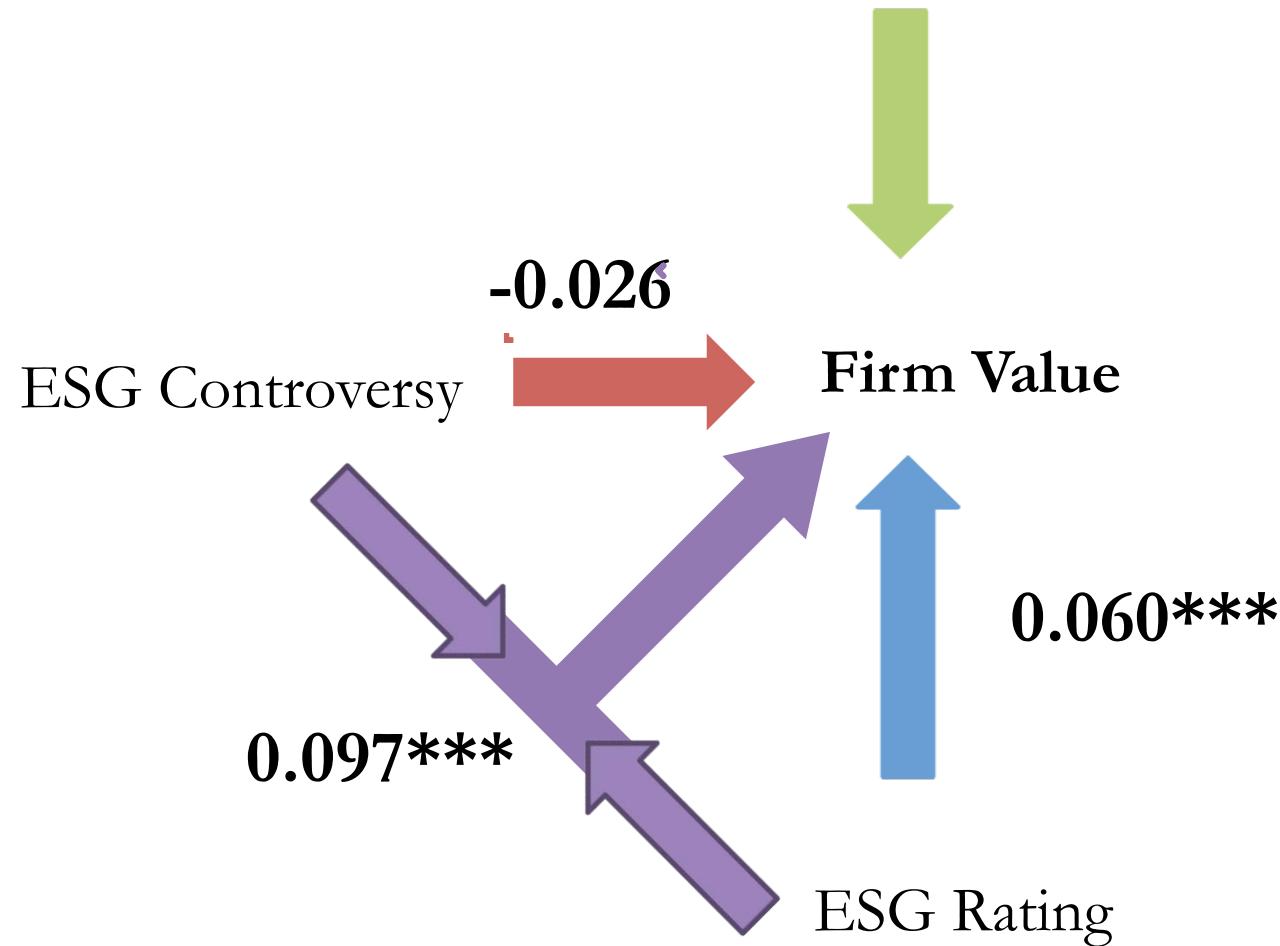
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Robust result for

- High ROA
- Big firms
- Low PFI

**High attention firms** according to Google search volume (GSV), analyst coverage, CSR awards

## “Felix culpa”

Controversial effect of controversies...

The role of controversies as **attention proxy** on investors on ESG issues

A good ESG rating is more than an insurance, an  
**opportunity**

Controversies are **a chance to attract attention**  
and exhibit the bright side of CSR policy

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